NICOLET COLLEGE

Tribal Business Management

Technical Certificate

Develops the skill of people who work or plan to work in a tribal organization or Native American business environment. Areas covered include fundamental management skills and how a native nation's historical, legal, political and cultural context impact an organization's work.

Program Outline

TERM 1

Course #	Course Title	Credits
1010210600	Business Essentials This class helps new Nicolet students make a successful transition to the College. The course is a chance for students to learn College resources, practice pacing and time management, grit and the learning management system. Students also receive an introduction and have opportunities to practice professional business communication.	1.00
1010214000	Fundamentals of Tribal Management Examines the basics of business and management in a tribal organizational context or Native American business setting. Topics are approached from a culturally relevant perspective and include leadership, human resource development, sustainable resource building, entrepreneurship and program planning. Prerequisite: 1010210600 Business Essentials (C or better).	3.00
1010214100	Advanced Tribal Management Studies the governance and administration of contemporary Native Nations. It examines legislative, executive and judicial structures and functions, as they relate to nation rebuilding. Students study a Nation's major executive/administrative functions recognizing that effective administration is a key to self-determination and sovereignty. The course places contemporary challenges in a historical context. Prerequisites: 1010214000 Fundamentals of Tribal Management (C or better) and 1010214200 Tribal Supervisory Management (C or better).	3.00
1010214200	Tribal Supervisory Management Explores management theories and strategies for effective supervisory management in a tribal organizational context or Native American business setting. This course merges tribal traditions or knowledge with business management as tools for successful supervisory management. Topics covered include federal Indian law, business ethics, strategic planning, job analysis and the employee performance evaluation process as tools for effective workforce development and supervisory management. Prerequisites: 1010214000 Fundamentals of Tribal Management (C or better) (concurrent enrollment allowed) and 1010210600 Business Essentials (C or better) (concurrent enrollment allowed).	3.00

Total Credits: 10.00

Talk with a Success Coach about the program outline. Together, you will determine if credits you've already earned satisfy any requirements, discuss possible alternative courses, and choose the best classes if you're thinking of transferring.

At A Glance

How You'll Learn

Program Tuition*

$1,769

*Total cost for degree completion is estimated by current course requirements, books, and supplies. Tuition and fees are set by the Wisconsin Technical College System and subject to change.

Not Eligible for Financial Aid

▸ **Potential Indirect Costs**

What You'll Learn

- Understand the relationship between a Native nation's legal, political and cultural context and the workplace
- Lead, motivate, and supervise others
- Plan and execute projects and everyday operations
- Manage organizational culture
- Manage organizational personnel and non-personnel resources

Your Potential Careers

- First Line Supervisor/Manager
- Administrative Services Manager
- Program Manager

Median Annual Salary

Local	State	National
$67,271	$78,454	$81,275

Lightcast 2023.1

Get Started

Your application can be submitted online, it takes just a few minutes to complete.

APPLY NOW